

Easy-to-use, Robust, & Secure Network Platform for MSPs

Perimeter 81 is a leading network security platform that allows businesses and managed service providers to deploy, manage and secure networks for the modern and hybrid workforce, where the open internet is the new corporate network. Selected by Forrester as leader in Zero Trust Network Access, Perimeter 81 enables and secures more than 2,800 customers and partners networks world-wide.

The platform is differentiated by ease-of-use, converged security and robustness.

- **Remote Access:** Zero Trust & VPN Replacement
- **Internet Security:** Secure Web Gateway, Malware Protection & DNS Filtering
- **Interconnectivity:** Site 2 Site VPN.
- **Secure Network as a Service**

The main use-cases above allow our partners to increase their network security offering by +125%, all driven by Perimeter 81 secure access service edge platform.

"In selecting a partner, scalability, flexibility, and control were key. Because Perimeter 81 is cloud based, Electric customers get the best of our service deck wherever they are."

- Ryan Denehy, CEO of Electric



MSP Channel Program Benefits

MSP Partner Portal

Manage all of your business in one place, and get access to enablement, sales and marketing tools. Register deals in the portal, take training courses, and certifications.

Sales and Technical Certification

The Perimeter 81 Certification Program was developed for our partners to gain a better understanding of our technology to increase their market share, boost retention, and achieve continual revenue growth. Complete it and share all of your success with your colleagues with your official badge on LinkedIn.

Campaign In a Box

Tell your customers all the reasons why they should start working with Perimeter 81 by sending an email campaign or post on social media. Simply put your logo on the assets.

NFR Licenses

Empower your team to become Perimeter 81 experts. Receive 10 NFR licenses when you become a partner. These licenses can be used for standard external sales demonstrations or customized demonstrations.

MSP Benefits



Develop network security practice quickly and easily

Quickly onboard your clients and deploy networks with no configuration hassle and no hardware via our multi-tenant platform



Drive High Margins & Recurring Revenue

Significantly increase your margins with our SaaS-based subscription model and expand your customer base



Benefit from Leads, MDF, Spiffs, Enablement & Marketing Programs from Perimeter 81

From co-branded marketing materials, to sales blitzes, Perimeter 81 works closely with our partners on all marketing efforts to increase leads and revenue



Take advantage of 24/7 top partner (customer) success & service

Take advantage of premium global support



Easily connect and secure your network with a converged cloud-based service

The internet became the new corporate network, so we created Secure Access Service Edge

- One Agent
- One Management Platform
- One Secure Access Service Edge

Learn More About Partnership Opportunities

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www.perimeter81.com/partners

